

La Cámara Lidera una Discusión Sobre “Negocios Hispánicos: El Poder de Una Cultura”

Por favor, lea este artículo en español en la página 2.

Our thanks to Minerva Alvarado for contributing the articles about this meeting.

The Chamber Leads a Discussion About “Hispanic Business: The Power of a Culture”

The Bridgeton Area Chamber of Commerce (“BACC”) and representatives of partnering chambers met to discuss “Hispanic Business: The Power of a Culture.” Over 100 business and community professionals gathered at the ALMS Center and on Zoom on June 15. The keynote speakers were invited to start the conversation about the potential of Hispanic business owners in the area and how to maximize their positive impact to the local economy, including a revitalization plan for Downtown Bridgeton.

Luis De La Hoz, Vice President of Community Lending at Valley Bank in Wayne and Chairman of the Statewide Hispanic Chamber of Commerce of New Jersey, the largest chamber in the state of New Jersey, traveled over two hours to attend in-person. He led the conversation by stating: “There are over 61 million Hispanic Americans in the United States. Hispanics are the principal driver of the nation’s demographic growth. Hispanic entrepreneurs are the fastest growing segment of business owners and today, Hispanic entrepreneurs own one out of every seven small businesses in the United States.” He added, “It is very important to follow through with community outreach to build relationships in Hispanic business communities - because when you connect to the heart

PARTNERING CHAMBERS:



(Continued on page 2)



Above, Minerva Alvarado, left, begins the discussion at the Chamber’s June 15 meeting. Also pictured, left-right, are Luis De La Hoz, Carol Musso, Ray Lamboy, and Jonathan Cummings.

Left, Chairman of the Statewide Hispanic Chamber of Commerce, Luis De La Hoz, makes a point about Hispanic businesses as he addresses the audience at the Chamber’s June 15 meeting.



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"Hispanic Business: The Power of a Culture"

(Continued from page 1)

of a community like Downtown Bridgeton, the potential for maximizing economic growth in and around the City is a boost that positively affects everyone." Ray Lamboy, President and CEO of the Latin American Economic Development Association (LAEDA) said, "Thank you to the Bridgeton Area Chamber of Commerce, Jonathan and Minerva for creating an opportunity for us to have this crucial conversation to work with the Hispanic business community. It was great meeting so many business professionals together with the same goals for Hispanic businesses." Mr. Lamboy stated LAEDA's commitment includes working with local and potential business owners to provide business training and information for available resources. Mr. Lamboy has already begun working with Jonathan Cummings, Executive Director of Revive South Jersey. Mr. Cummings said, "It was exciting to see the greater South Jersey community come together in support of Hispanic businesses and the promise they hold for our communities into the future. We look forward to working together with all in attendance here today to continue the conversation and create opportunities to help our business owners and communities succeed."

Bridgeton Chamber Executive Board Members and Co-Chairs of the Hispanic Business Committee, Minerva Alvarado and Jonathan Cummings, with members of the committee, Ileana Serrano, Jasmine Velazquez and Colleen Ayala, assembled an impressive list of thought leaders from around the region - delegates from the National Puerto Rican Chamber of Commerce, the Mexican Consulate, Cumberland County Commissioners, Cumberland County Government, Bridgeton Mayor Albert Kelly, Millville Mayor Michael Santiago, Bridgeton Main Street Association, Bridgeton Public Schools, Rowan College of South Jersey, Rutgers University, Cumberland, Cape May & Salem County Workforce

Development, The Salvation Army Bridgeton Corps, three partnering chambers of commerce: Jerry Covella - Greater Millville, Jennifer Jones - Salem County and Christina Renna - Southern New Jersey and Bert Lopez, Senior External Affairs Manager for Atlantic City Electric and producer/host of Latino Motion TV. Lopez was recently appointed by Governor Murphy to serve on the New Jersey Puerto Rico Commission whose focus is the recovery and economic development of the Island.

The Bridgeton Area Chamber and its Hispanic Business Committee thanked the meeting sponsors, Century Savings Bank and Revive South Jersey. As David Hemple CEO of Century Savings Bank stated, "We are committed to the success of Hispanic businesses in our communities and offer our support here today and going forward."

Jonathan Cummings, of Revive South Jersey said, "As an example of our commitment to support local businesses, the meal provided to us today was prepared by Los Molcajetes Mexican Restaurant here in Bridgeton." Minerva Alvarado added, "Everyone raved about their meal. Many thanks to Karen, Maria, Angel and their staff at Los Molcajetes Restaurant for preparing a delicious, authentic Mexican buffet. We also thank Grace Garrett, Director of Operations for the ALMS Center, and her amazing team!"

Ray Lamboy, President of Latin American Economic Development Association speaks at the June 15 meeting.



Ray Lamboy, Presidente de la Asociación Latinoamericana para el Desarrollo Económico, habla en la reunión del 15 de junio.

"Negocios Hispanos: El Poder de Una Cultura"

La Cámara de Comercio del Área de Bridgeton ("BACC") y los representantes de las cámaras de comercio asociadas se reunieron para discutir "Negocios hispanos: El poder de una cultura". Más de 80 profesionales de negocios y la comunidad se reunieron en el ALMS Center y más de 20 más en Zoom la semana pasada. Se invitó a los oradores principales a iniciar la conversación sobre el potencial de los empresarios hispanos en el área y cómo maximizar su impacto positivo en la economía local, incluido un plan de revitalización para el centro de Bridgeton.

(Continuación en la página 3)



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“Negocios Hispanos: El Poder de Una Cultura”

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Luis De La Hoz, vicepresidente de préstamos a la comunidad de Valley Bank en Wayne y presidente de la Cámara de Comercio Hispana Estatal de Nueva Jersey, la cámara más grande del estado de Nueva Jersey, viajó más de dos horas para asistir en persona. Lideró la conversación al afirmar: “Hay más de 61 millones de hispanoamericanos en los Estados Unidos. Los hispanos son el principal impulsor del crecimiento demográfico de la nación. Los empresarios hispanos son el segmento de propietarios de negocios de más rápido crecimiento y, en la actualidad, los empresarios hispanos son dueños de una de cada siete pequeñas empresas en los Estados Unidos.” Añadió: “Es muy importante seguir adelante con el alcance comunitario para construir relaciones en las comunidades empresariales hispanas, porque cuando se conecta al corazón de una comunidad como el centro de Bridgeton, el potencial para maximizar el crecimiento económico en la ciudad y sus alrededores es un impulso eso afecta positivamente a todos”.

El siguiente en hablar fue Ray Lamboy, presidente y director ejecutivo de la Asociación Latinoamericana de Desarrollo Económico (“LAEDA”). El Sr. Lamboy dijo: “Gracias a la Cámara de Comercio del Área de Bridgeton, Jonathan y Minerva por brindarnos la oportunidad de tener esta conversación crucial para trabajar con la comunidad empresarial hispana. Fue genial conocer a tantos profesionales de negocios juntos con los mismos objetivos para las empresas hispanas.” El Sr. Lamboy dijo que el compromiso de LAEDA incluye trabajar con propietarios de negocios locales y potenciales para brindar capacitación empresarial e información sobre los recursos disponibles. El Sr. Lamboy ya ha comenzado a trabajar con Jonathan Cummings, Director Ejecutivo de Revive South Jersey. El Sr. Cummings dijo: “Fue emocionante ver a la gran comunidad del sur de Jersey unirse en apoyo de las empresas hispanas y la promesa que tienen para nuestras comunidades en el futuro. Esperamos trabajar juntos con todos los presentes aquí hoy para continuar la conversación y crear oportunidades para ayudar a nuestros dueños de negocios y comunidades a tener éxito.”

Los miembros de la Junta Ejecutiva de la Cámara de Bridgeton y los copresidentes del Comité de Negocios Hispanos, Minerva Alvarado y Jonathan Cummings, con los miembros del comité, Ileana Serrano, Jasmine Velazquez y Colleen Ayala, reunieron una lista impresionante de líderes de opinión de toda la región: delegados de la Cámara Nacional de Comercio de Puerto Rico, el Consulado de México, los Comisionados del Condado de Cumberland, el Gobierno del Condado de Cumberland, el Alcalde de Bridgeton, Albert Kelly, el Alcalde de Millville, Michael Santiago, la Bridgeton Main Street, las Escuelas Públicas de Bridgeton, el Rowan College of South Jersey, la Universidad de Rutgers, Cumberland, Cape May & Salem County Workforce Development, The Salvation Army Bridgeton Corps, tres cámaras de comercio asociadas: Jerry Covella - Greater Millville, Jennifer Jones - Salem County y Christina Renna - Southern New Jersey y Bert Lopez, Gerente Senior de Asuntos Externos de Atlantic City Electric y productor / presentador de Latino Motion TV. López fue nombrado recientemente por el gobernador Murphy para servir en la Comisión de Puerto Rico de Nueva Jersey cuyo enfoque es la recuperación y el desarrollo económico de la isla.



Above: More than eighty people enjoyed the speakers and the opportunity to see and speak with people again face-to-face as the Chamber resumed regular meetings on June 15.

La comida para la reunión de negocios hispanos fue comprada y preparada por los propietarios y empleados del Restaurante Los Molcajetes en Bridgeton.



La Cámara de Comercio de Bridgeton dio la bienvenida a sus miembros más nuevos: Angie's at Your Service, Angela Morrison, dueña, El Manantial Restaurant, Woodbury, Jasmine Vazquez, dueña y Burgos Serrano Insurance Solutions, Ileana Serrano, dueña.

El Comité de Negocios Hispanos y la Cámara de Comercio del Área de Bridgeton desean agradecer a los patrocinadores de la reunión, Century Savings Bank y Revive South Jersey. Como dijo David Hemple, director ejecutivo de Century Savings Bank, “Estamos comprometidos con el éxito de las empresas hispanas en nuestras comunidades y ofrecemos nuestro apoyo aquí hoy y en el futuro.” Jonathan Cummings, de Revive South Jersey, dijo: “Como ejemplo de nuestro compromiso de apoyar a las empresas locales, la comida que nos brindaron hoy fue preparada por el restaurante mexicano Los Molcajetes aquí en Bridgeton”. Minerva Alvarado agregó: “Todos aquí levantaron el pulgar cuando se les preguntó sobre su comida; la comida fue un éxito. Muchas gracias a Karen, Maria, Angel y su personal en el Restaurante Los Molcajetes por preparar esta deliciosa comida. También nos gustaría agradecer a Grace Garrett, Directora de Operaciones del ALMS Center - ¡su personal es increíble!”

Gracias a los patrocinadores de la reunión:



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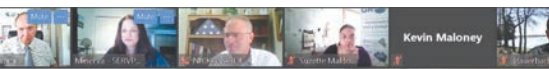
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Joe Derella, Director of the Cumberland County Board of Commissioners

Collaboration Helped Through the Covid-19 Crisis and Will Be a Key as the Community Recovers

At the Bridgeton Area Chamber of Commerce online Membership and Networking meeting on May 18, sponsored by Cumberland County Commissioners, business, government, health, and education officials highlighted how collaboration and communication between these agencies, and the public, helped the area weather the economic and community crisis caused by the spread of Covid-19, here in Cumberland County.

Joe Derella, Director of the Cumberland County Board of County Commissioners, kicked off the discussion by praising the healthcare providers such as Inspira Health and CompleteCare Health Network, and the Cumberland County Health Department.



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“As often happens, Cumberland County gets less resources from other levels of government, and/or they are slower to arrive,” commented Derella. “Being prepared and having experience working harder with less resources, we saw our health department work tirelessly in partnership with others, to get testing, contact tracing, and Covid-19 information out to the community, quickly, professionally, fairly, and efficiently.”

Derella also praised the way the leaders of the county’s 14 municipalities have worked together on this crisis.



Don Fauerbach, Executive Director, and Megan Sheppard, Health Officer of the Cumberland County Health Department

Don Fauerbach and Megan Sheppard of the Cumberland County Department of Health explained the many hurdles that were in front of them and their relatively small department as the Covid-19 pandemic struck the area in early 2020. “Our training and preparation for health issues like this really helped,” said Sheppard.

“Because we are small, we are experienced in collaborating to make the best of the somewhat limited resources we have,” Sheppard added. She thanked her staff and the many volunteers, who stepped up in this public health crisis.

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Bridgeton Area Chamber of Commerce Members Directory

Use this Member List on pages 5-8 as a "pull-out" guide to shopping local in the Bridgeton area. More info: www.baccnj.com/member-directory

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www.atlanticcityelectric.com *Electric infrastructure and delivery*

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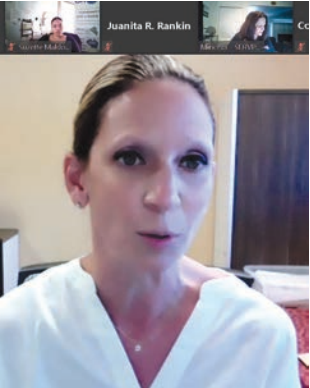
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Collaboration is Key to Response

continued from page 4

Dr. Dina Elliott, Superintendent of Cumberland County Board of Vocational Education, Shared Superintendent of Deerfield Township School District and CCTEC, and President of the Cumberland County Association of School Administrators stated, "education in the County survived only with the extraordinary work of teachers, administrators, support staff, and most importantly, the parents and students." "We could not have come through this safely without collaboration, which has been part of the way we worked together in the past, but now is even more important than ever as we return to in-person education this year." Dr. Keith Miles, Superintendent of Bridgeton Public Schools joined her in praising the parents and students, as well as staff of the schools. He provided a summary of how Bridgeton schools are recovering from COVID-19.

Tony Stanzione, Executive Director of Bridgeton Area Chamber and Cumberland Development Corporation, explained how these two organizations, which have a history of working together, did even more through the Covid-19 crisis. "We focused on getting critically important information for businesses regarding health issues, and loan and grant programs to assist local businesses, Stanzione said. He thanked the County Commissioners and administrators, health department, and other healthcare agencies, partner Chambers of Commerce, and business assistance agencies like Cooperative Business Assistance Corp., and The Authority, for providing guidance and important information."



Above: Dr. Dina Elliott

Below: Dr. Keith Miles



Tony Stanzione



NJ Wind Port Project Offers Big Opportunities for Jobs and Development

The Bridgeton Area Chamber with promotional assistance from Greater Millville, Greater Vineland, Salem County, and Southern NJ Chambers, presented a program online on April 20 that focused on the NJ Wind Port Project under development in nearby Salem County. The meeting was sponsored by Cumberland County Department of Workforce Development.

Following an introduction by Christy DiLeonardo of Cumberland Workforce Department, Julia Kortrey, Senior Project Officer at NJ EDA, talked about the project and its importance to New Jersey's economy and especially Salem County and Southern New Jersey. "This project will make NJ the epicenter of this development industry off the east coast. Governor Murphy's 2022 state budget includes \$200 million for the project," stated Kortrey. Kortrey added, "construction is targeted to start in 2021 and the port should open in 2023. It represents \$300-400 million in green infrastructure investment."

Up to 1,500 permanent manufacturing, assembly, and operations jobs and hundreds of construction jobs are projected. *continued on page 10*

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Not a member of the Chamber?

Membership in the Chamber of Commerce is an investment that will help build and grow your business while working together with other area businesses for a stronger local economy.

¿No es miembro de la Cámara?

La membresía en la Cámara de Comercio es una inversión que ayudará a construir y hacer crecer su negocio mientras trabaja junto con otras empresas del área para una economía local más fuerte.



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NJ Wind Port *continued from page 9*

Kortrey pointed out services and products this emerging industry will need, encouraging area businesses to keep an eye on the opportunities. She concluded her presentation saying, "offshore wind is a once-in-a-generation opportunity, with an estimated \$100 billion in investment over the next 15 years."

For more information on the project, including finding partners and suppliers on the New Jersey Supply Chain Registry, visit www.NJEDA.com/offshorewind.



New Jersey is building the first purpose-built offshore wind port in the U.S.

Business and Community Heroes Awards Dinner to be Held Dec. 8 at The Grove at Centerton Nominations Accepted until July 31



The Bridgeton Area Chamber of Commerce and its Foundation, which have recognized businesses and community leaders for 35 years with its Salute to Business, Industry, and Community Heroes Awards, will honor and thank area businesses and community heroes when it holds its awards celebration on December 8, 2021 at The Grove in Centerton.

The Chamber is asking the community to help us identify 3 community heroes, 3 area businesses, and 2 memorial award recipients for The Francis "Binks" Sharp Lifetime Achievement Award and The Gary F. Simmerman Community Leadership Award. We are looking for individuals, groups of individuals, organizations and/or businesses who have worked to sustain and strengthen people, other organizations and/or our economy by demonstrating their "Hometown Heart."

The Chamber will join with the community to honor their service, character, courage, and achievements, not just to thank them but to inspire others to support their efforts and to become community heroes and/or entrepreneurs themselves. The nomination form, criteria, and a list of past winners are found at www.baccnj.com/hero.

The Chamber Welcomes New Board Members

The Chamber welcomes two new members of the Board of Directors. They include Stephanie McGhee of Cumberland Mutual and Marlise Counsellor of Marlise Counsellor Mary Kay Consultant. We thank Clair Miller of Cumberland Mutual for continuing his service on the Board in an unexpired term. "My thanks for their willingness to lead the Chamber, and my appreciation to Gary Moellers for his years of service," said Carol Musso, Chairwoman.

Cumberland County's Hiring & Business Expo

Wednesday, September 22, 2021, 2 - 6 PM

Location: Rowan College of South Jersey Cumberland Campus
3322 College Drive Vineland, NJ 08362
Parking Lots L & M

Cost: Free to the Public! Exhibitor Fees Apply.

Thanks to Our Expo Event Sponsors:



**Come join us to meet local businesses
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Message from Carol Musso, Chamber Chairwoman

Our Chamber of Commerce, with the strong support of our officers, board members, staff, and members got through the Covid-19 crisis by standing together to help each other. Now we are ready to grow as the area recovers.

With improving conditions and lifting of health-related restrictions, we were able to hold our first face-to-face meeting on June 15 at the ALMS Center in Bridgeton. Over 80 people enjoyed networking and sharing a meal with each other.

That meeting theme was "Hispanic Business: The Power of a Culture." It was the beginning of a renewed effort by our Chamber to build trust with the Hispanic businesses in the Bridgeton area. Jon Cummings and Minerva Alvarado, and the members of the Chamber Hispanic Business Committee deserve our thanks for making the meeting such a success. **La Cámara de Comercio invita a las empresas hispanas a unirse a la conversación para ayudarnos a construir una mejor relación con los propietarios de negocios hispanos y darles la bienvenida a la Cámara de Comercio.**

Thanks to the leadership of board member Christy DiLeonardo and Expo Chairman Barry Seay, Bridgeton Area, Greater Millville, and Greater Vineland Chambers are working together to present the Cumberland County Hiring & Business Expo on Sept. 22 at Rowan College of South Jersey in Vineland. To register or for more information: www.CumberlandExpo.com.

Collaboration with other Chambers and organizations continues with multiple Chambers supporting the recent Hispanic business meeting, and multiple Chambers will meet together in September to hear from Inspira Health's CEO Amy Mansue. Working together is good for our Chambers and for our members. Join us at upcoming Membership and Networking meetings, the K9 Walk that will be held in October, Bowling Night in November, and the Salute to Business & Heroes Awards dinner in December.

I am proud of how our Chamber and community have worked together. We are recovering from the Covid-19 crisis stronger, more unified, and ready to grow.

SERVPRO Volunteers



Gateway Community Action Partnership CEO & Bridgeton Mayor Albert Kelly, and Minerva Alvarado of SERVPRO of Cape May & Cumberland Counties

SERVPRO of Cape May & Cumberland Counties participated in National Volunteer Week in April by volunteering for Gateway Community Action Partnership. Minerva Alvarado, SERVPRO's Marketing Development Coordinator and member of the Gateway Board of Directors, organized the volunteer effort with Mayor Albert Kelly and Marcus Weaver, Gateway's Director of Agriculture & Food Initiatives.



Railroad Safety Awards

Brian Ward, President of Winchester and Western Railroad, a managed affiliate of OmniTRAX, transportation affiliate of The Broe Group, presented a contribution to the Upper Deerfield Fire Department at a ceremony honoring local recipients of the inaugural OmniTRAX Safe Shipper Award— National Refrigerants, Inc. and Crestwood Energy Partners LP. A \$1,000 contribution was made in the name of each company.

RAVE REVIEWS FOR MEETING & LOS MOLCAJETES RESTAURANT



♦ **The lunch was so good that we went to Los Molcajetes for dinner with our friends!** We have been spreading the word about their amazing food! Thank you for including the South Jersey Chamber and kudos to the (Bridgeton) chamber and the entire team that pulled off a very successful program!

- ♦ **"¡Qué gran evento! ¡El almuerzo fue tan bueno que fuimos a Los Molcajetes el sábado a cenar con nuestros amigos! ¡Hemos estado haciendo correr la voz sobre su increíble comida! Gracias por incluir la Cámara de South Jersey y felicitaciones a la Cámara (de Bridgeton) y a todo el equipo que llevó a cabo un programa muy exitoso!**
- ♦ **Los Molcajetes hicieron un gran trabajo con la comida que se sirvió aquí hoy.** Nos llenamos el estómago, ¡dos veces! ¡Definitivamente iré a su restaurante con mi familia y amigos!
- ♦ **Los Molcajetes Restaurant, 155 Irving Ave., Bridgeton, 856-459-5024, www.facebook.com/losmolcajetesRest**

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Calendar of Events

www.baccnj.com/events

Thurs., July 22, 2021,
7:30 AM Breakfast
8:30 AM Shotgun start

**27th Annual
Bridgeton Area
Chamber of
Commerce Golf
Tournament**



Running Deer Golf Club
Sponsors and golfers welcomed.
www.baccnj.com/golf

Tues., Sept. 9, 2021,
8:30 AM

**Inspira Health Updates the
Community**

Breakfast meeting begins at 8:30 AM at Running Deer Golf Club in Pittsgrove. Networking and seating begins at 8 AM.

Amy Mansue, President and CEO of Inspira Health is speaker at this special joint meeting of four Chambers of Commerce - Greater Millville, Bridgeton Area, Salem County, and Southern New Jersey.

Wed., Sept. 22, 2021
2 - 6 PM
Cumberland County's Hiring & Business Expo

Outdoors at the Cumberland Campus of Rowan College of South Jersey
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www.CumberlandExpo.com

Sun., Oct. 17, 2021, Noon
K9 Walk and Wine Tasting

Fundraiser benefits the Cumberland County Sheriff Department Canine Unit. Cedar Rose Vineyards
Registration begins at 11:00 AM.

Tues., Oct. 19, 2021, Noon
Chamber Membership & Networking Meeting

Networking & buffet lunch begins at 11:30 AM.

The meeting begins at noon at Terrigno's Fairfield Inn, Bridgeton

Suzette Maldonado with Tony Stanzone on her last day at the Chamber office.
We wish her well in her career and thank her for her service to the Chamber.



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